

Message Text

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PAGE 01 STATE 218037

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ORIGIN EA-09

INFO OCT-01 EUR-12 ISO-00 /022 R

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APPROVED BY EA/IMS:WILLIAM S. SHEPARD

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R 122321Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY KUALA LUMPUR

INFO AMEMBASSY LONDON

LIMITED OFFICIAL USE STATE 218037

E.O. 11652: N/A

TAGS: BDIS, MY

SUBJECT: CORNING GLASS REALIGNMENT OF DISTRIBUTORSHIP
CREATES PROBLEMS FOR GOM

REF: KUALA LUMPUR 5322

1. CORNING GLASS HEADQUARTERS HAS BEEN IN TOUCH WITH MORRISON, WHICH STATES IT HAS GIVEN ASSURANCES TO HEGEMEYER'S FORMER CUSTOMERS THAT MORRISON WILL DO BUSINESS WITH THEM ON SAME TERMS AS HEGEMEYER DID. MORRISON REPORTEDLY INDICATED THAT THIS POLICY WOULD ENCOMPASS HEGEMEYER'S ARRANGEMENTS WITH MALAY LADIES ON "PARTY SALES".

2. KAMARUDDIN MAY WISH TO GO BACK TO MORRISON TO VERIFY ABOVE UNDERSTANDING OF SITUATION WHICH CORNING GLASS HEADQUARTERS HAS, AND TO SUGGEST TO MORRISON THAT IT TAKE INITIATIVE TO REASSURE LADIES THAT THEIR FORMER ARRANGEMENTS WITH HEGEMEYER WILL BE CONTINUED IF THEY SO WISH.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE218037
Document Source: CORE
Document Unique ID: 00
Drafter: ARDORNHEIM:CCH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750318-0123
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750956/aaaabxlt.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 KUALA LUMPUR 5322
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 25 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 JUN 2003 by BoyleJA>; APPROVED <05 NOV 2003 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CORNING GLASS REALIGNMENT OF DISTRIBUTORSHIP CREATES PROBLEMS FOR GOM
TAGS: BDIS, MY
To: KUALA LUMPUR
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006